## Smith liangs 8 Muzorewa followers <br> Invisibles boost U.K. surplus to $£ 21 \mathrm{~m}$.

channean
Firing squad executes Gilmore

BY PETER RIDDELLL, ECONOMICS CORRESPONDENT

business
New rise in gilts; equities

## up 10.5





## Silkin to defend post

## boycott decision to-day



## Sorensen withdraws nomination



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Stepes int



## New priorities for industrial films



## MWRation



## The Baron and the British

by DENYS SUTTON, Editor of Apoilo

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by GEORGE OPPENHEIMER





## Another Anglia First.

For the third time a play by Anglia
Television has achieved Number One place in the top TV programmes.*

On this occasion, Anglia's play
'Ihe Dame of Sark', writiten by William
Douglas Home and starring Celia Johnson and Tony Britton, was seen by over 16 million viewers and was the only British drama production to achieve Number One in 1976.

## APPOINTMENTS

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## OFFICE ADMINISTRATION MANAGER

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CAMPBEL-JOHNSTON ASSOCIATES (MANAGEMENT RECRUTTMENT CONSULTANTS) LMMTED.
Borchwors ASSISTANT TREASURER
city
MAJOR INTERNATIONAL MEAT PROCESSORS AND TRADERS





INVESTMENT RESEARCH ANALYST
LONDON
Up to $£ 6,500$ + house mortgage

## major overseas bank






CAMPBELHOHNSTON ASSOCIATES (MANAGEMENT RECRUTTMENT CONSULTANTS) LMMTED;

## Financial Controller

New European Office
ARYA NATIONAL SHIPPING LINES OF TEHRAN
Five figure salary negotiable
An established shipping line nperating from the United Kingdom end the Continert to the Persian
Gulf will shonly be opening an office in tha City of Lendon to overse its own European uperatinns
 The successsful candididate will be a qualifitiod chartered accoumtant and have knoweredgo of the .
shipping industry in gereral


Stodbibroking Outstanding opportunity for Young institutional
salesman/woman to participate in the further development of an
established but still growing stockbrọing firm.
Present staff have this appointment. Wribe Box A5788,
Financial Timea Financial Times,
10 Canon Street,
ECAP 4BY. ECAP 4BX.


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Applications are invited for an appointment as a
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perience in all aspects of Foreign Exchange dealing at a senior level with a London based bank. Applications will be treated in confidence and should
be submitted in writing giving full detalls of present experience to:
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10. Cannon Street, EC4P 4BY.

ANALYSES FINANCIERES
(Equipe de Direction Centrale) Group International de Première hmportance Centre Londres










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THE FINANCLAL TMMES Direct Mail Specialists The $F T$ is looking for someone with at leäst tiwo years' experience in direct mail operations for the promotion of the ten FT business newsletters. Knowledge of business publishing and-wider marketing experence would be an advantage. Salary by negotiation.

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racken Honse 10, Camion Lonidon EC4P 4BY

## ELROPEAN NEWS

Nicholas Colchester in Bonn, describes how atomic energy policy has become a major political issue for West Germany
Nuclear power comes under a cloud






It it soon became ctier that had a notabla imppat on the industry is estum ted to emplo

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Soviet attack on artists U.K. troubles 'to continue'




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Yugoslavia production


Austrian deficit



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## Only TWA <br> \title{ \section*{Only TWA flies a dalily non-stor flies a dalily non-stor 747 to California. 

 747 to California.}

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Non-stopto Los Angeles, arriving 16.15. Contimuingto San Francisco as ant-1011, arriving 18.53.


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## Giscard rejects criticism of France



Lira slips against dollar
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## Better F16 deal sought









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## Continental Bank of Chicago iswilling to support morethanyour short-term needs. morethanyour short-term needs.

Continental Bank is in the United Kingdom for many reasons. One of them is to finance your medium as well as short-term credit requirements.

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## Government bid to ease tension in Basque region <br> by roger matthews




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Thessaloniki, Madrid, Rotterdam,
Amsterdam, Milan, Rome, Paris,
Vienna, Geneva and Zurich.
(6) CoONTINENTAL BANK

Ford's $\$ 22$ bn. cuts unlikely ever to be made


Brazilian moves to cut sales of petrol

Gilmore executed after more

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Venezuelan
oil output
to rise
Bavaria has always

## been a fine place for meeting the right people.

\author{
International Banking with Bavarian Drive and Friendliness <br> 

## Bayerische Landesbank Girozentrale

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## Namibia constitution hope as conference reconvenes <br> Miguel Suarez reports on the winding down of the Philippines Mosiem revoit Bartering peace for the Arabs' goodwill

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## Lebanon banks officially reopen



## Hong Kong governor's <br> extension

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Libyan oil posts




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# WORLD TRADE NEWS <br> <br> Textile imports continue <br> <br> Textile imports continue to threaten EEC industry 

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The Lockheed L-1011 TriStar Family


Finance for Growing Companies



## PRIVATE BUYER

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Morma. ne land suitable for same. coastal or inland. Marma. ni land suitable for same. oc P. K. Manning. 14. Bcechweod Ave., Burnley, Lanes.

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## CASINOS

Public Company desires to expand its provincial
chain of Casinos. Gwners of chain of Casimos. Owners of Iicensed nremises or
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10, Cannon Street, ECfP 4BY

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## Cold-rolling mill trials



- data processing

Honeywell
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communications
Experience with 'phone watchdog







Italian Trade Centre TUESDAY 25th - FRIDAY $28{ }^{6}$ JANUARY 1977
Tues., Wed., Thurs. : 10 amm-
Friday $10 \mathrm{am}-2 \mathrm{~mm}$ )
ITALIAN INSTIT UTE FOR FOR FOREIGN TRADE
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20 Savile Row. London W
Tel : $01-7342411$

## Tel: $: 01-734$ $\Pi 1 \mathrm{x}: 24870$.

Or fill In and return the coupon

## TO TTALYAN NSTTTUTE FOR FOREEGA TRADE




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## Europe fails to meet energy cut targets



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## Sulzer to close

 U.K. factories

Bow Valley's £8.7m. North Sea deal


## Exeter stamp dealer

 to start mail service


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Water to cost $3 \frac{1}{2} p$ aweek more


# Foundations for centralised bargaining 



Voice of truth and honour



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Judd hopeful on overseas aid


Polio vaccine

## PARLLAMENII

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## LABOUR NEWS

Union sets 18 p limit in bread boycott


## Workers plan

Courtaulds
cooperative

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by arthur smith, Midlands Correspondent


## Militants urge rejection of pit retirement plan



## Boilermakers likely to urge shipyard men to end strike



Salt mine dispute referred to court , ?
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## Union dispute threatens

 oil industry contract

Geoffrey Owen explains how a diversified U.S. company with a disappointing profit record has used the 'experience curve' theory to help it analyse and replan its business interests

## Borg-Warner rationalises its products



BOND DRAWINGS


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## Glossary of companies  <br> Business <br> courses <br>   <br>  <br> New idea? <br> NRDC can halve the development cost.

Ifyour Company has a viablenewtechnical idea, now'sthe time to develop it, ready to take full advantage of thi national recovery as it arrives. NRDC can shoulder half the costand take haff the risk. You will keep full control of the projectand you won't have to pay a penny for the money until sales revenueis generated. Conitact NRDC now Wite to the National Research Development Corporation, Kingsgate House, 66-74 Victoria Street LondonSWF 6SL. Betté' still, ring Brian Manin on 01-8283400.

THE FINANCIAL TIMES


## Enforcement of the law



## Much better trade

 figures|  |
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## Nuclear strategy for Britain

By DAVID FISHLOCK, Science Editor



The next tow wer


## MEN AND MATTERS



King George'sFur forSailors looks after thema

In this Country of ours, there is no-gne wow

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The Franco Times Tuesiay January 181977

## SOCIETY TODAY: <br>  <br> Throwing yet more money at urban slums




## Letters to the Editor

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## WHEREINTHE WORLD WILLYOU FIND STANDARD CHARTERED NEXT?

This picture helps to prove that if you have business in the Philippines it will pay you to deal with a British bank like Standard Chartered, for at least

First, we will handle your business directly between one of our U.K. branches and one of our branches in the Republic. Straight anay this will save you time.
Philip. Secondy, by using a British bank that is really established in the benefit of our experience all along the line. A.sk Eric Bower about your Philippines business today on 01-623 7500

## Standard Chartered BankLimited

 helps you throughout the world
## GeMIPANY NEWS + COMMENI

Courts operating profit soars at midway

## World Value of the Pound



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## Forward Trust jumps

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## Stirling Knitting













## W. Williams confident <br> of progress



ISSUE NEWS
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## Battle looms as Cattles gets offer










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 NEW CAMREX
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## Rand Mines Limited

Gold Mining Company and Colliery Reports
for the Quarter ended 31st December, 1976

Offige of the Secretaries of the undermentioned gompanies in the United Kingdom; 40, Holborn Viaduct, London EC1P 1AJ.



## Heypinisa

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Enfertaimment Guide 7 Gold Fields Group


## Fall in Pirelli stock may deter shareholders

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## Burmeister plans Kr.95m. investment



[^1]
## HIS HIGHNESS SHEIKH RASHID BIN SAID AL MAKTOUM, THE RULER OFDUBAI

on his own behalf and on behalf of
THE EMIRATEOFDUBAI

## £202,400,000

Finance for UK Capital Goods and Services Dubai Aluminium Simelter Complex Contract
(Guaranteed by E.C.G.D.)

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ARERICAN NEWS.
Earnings improvement for Xerox



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DEANWITTER\&CO.

# for Aer ANZ has 1-for-11 rights issue to raise $\$$ A 32.5 m . <br> पHymerporri, 



## Matsushita net profit up $\mathbf{2 6 \%}$

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# Eyebrows raised at Bosch deal 



## lin <br> No dividend payment at Eaber Merlin



## Assocfated Japanese Bank (International) Limited

wide range of activities specialising in
Euro-currency Finance

Stare, Loan Capital G Reserve $£ 21.4$ million Total Assets $£ 3388.1$ million
(as at a7th. Fobruary 1976)


## Associated Japanese Bank (International) Limited <br> 

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## MMUC STRECTE + OVBRSEAS MARKETS

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Early 6.8 fall on interest rates rise
BY OUR WALL STREET CORRESPONDENT


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OVERSEAS SHARE INFORMATION NEW YORK

## Pound improves






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## Sugar price fluctuates in London <br> Tin and lead values surge to new peak




## Skim milk subsidy bid

The EEC Comision hast p





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wOOL FUTURES


Cocoa price reaches record

## 

Mexico may need whea imports


# Brighter outlook for producers 

\begin{abstract}



## UNCTAD optimistic on rubber pact


#### Abstract

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U.S. water supply threatened











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## STOCKPILE SELLS

 EXTRA TUNGSTEN
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Markets given an additional fillip by trade figures

## Index up 10.5 at 374.4-Good gains in Properties

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[^0]:    

[^1]:    This announcement appears as a matter of record only.

